



### **Kick-Off Presentation**

# Leveraging Agile Innovation Processes through Adaptive Case Handling

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# Agenda



- 1. Innovation Management at DATEV eG
- 2. Motivation
- 3. Research questions
- 4. Current State of the thesis
- 5. Remaining steps

Alexej Utz

#### DATEV eG



Germany's fourth largest software house

• Founded: 1966

Revenue: 760 Mio. Euro (2012)

• Employees: 6.487 (2013)

Customers: tax advisors, financial auditors and lawyers etc.



#### **Innovations at DATEV**

- Department of Strategic Company Development
- Direct access to Management Board
- 800 ideas per year
- 10% rewarded

# Innovation Management at DATEV



#### INITIATIV

Rigid submission process

Web application

Coupons or cash as reward

Fully developed ideas

Incremental innovation

#### DIP - DATEV Idea Pool

Discussion Platform

Based on MS SharePoint

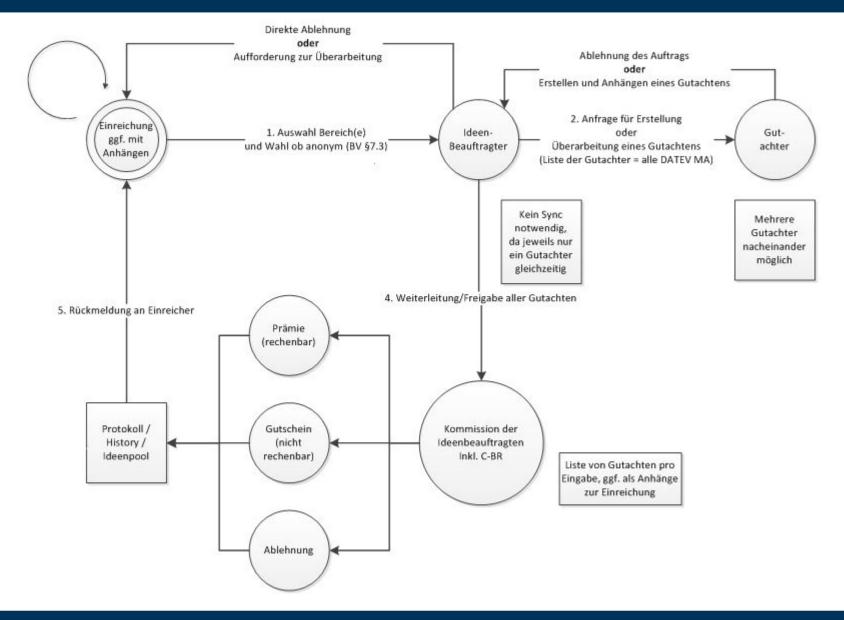
Intrinsic motivation

Not-developed ideas

Disruptive innovations

# INITIATIV - Diagram

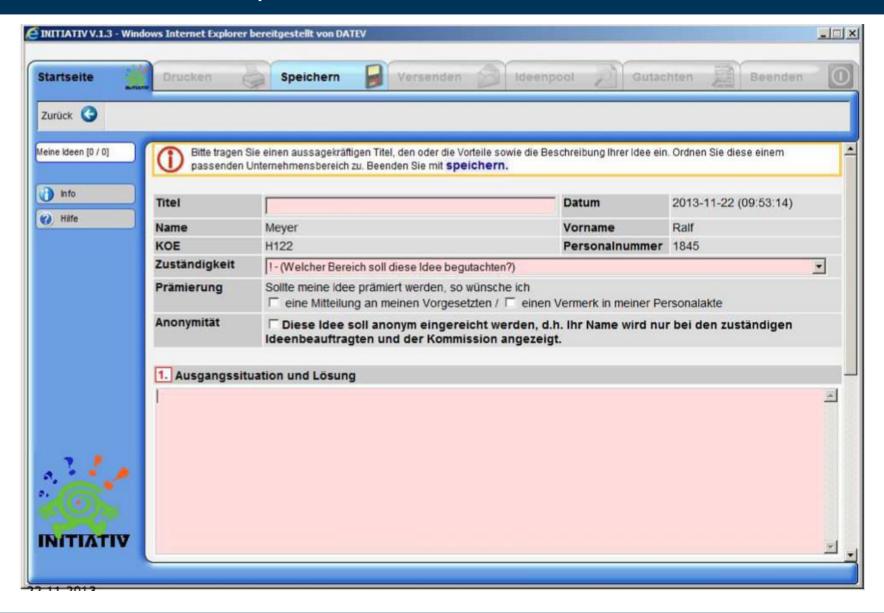




Alexej Utz 26.06.2014

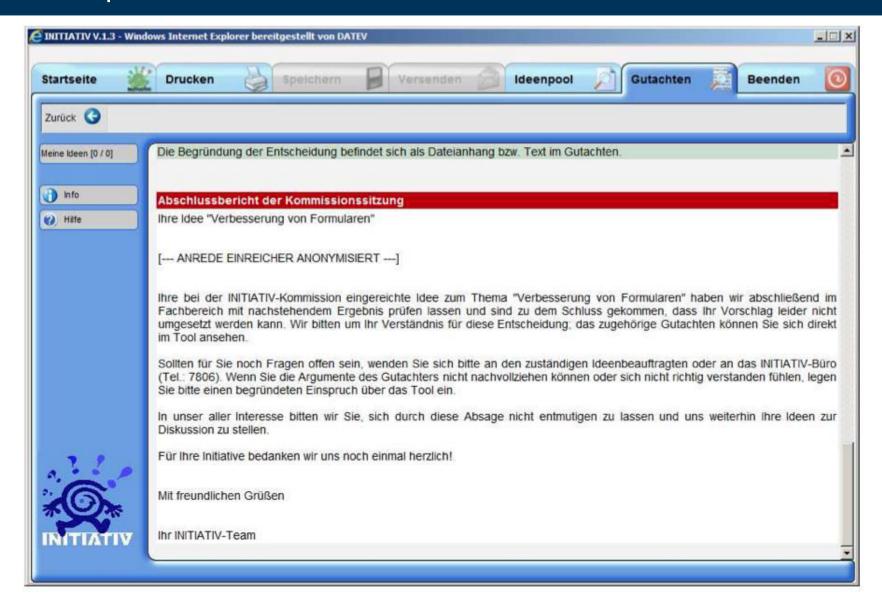
# INITIATIV - Description of the idea





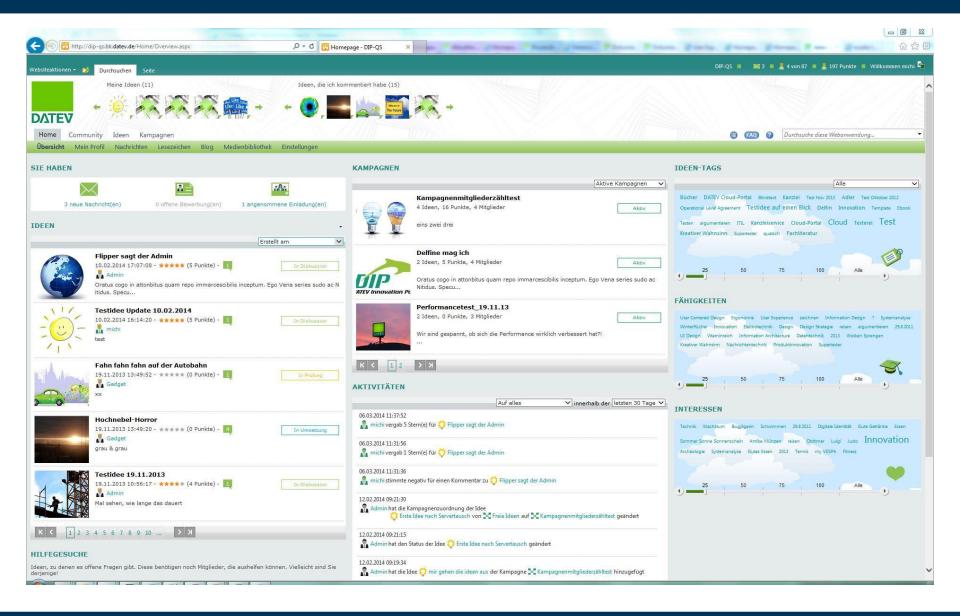
### Final report and information of the submitter





#### **DATEV Idea Pool**



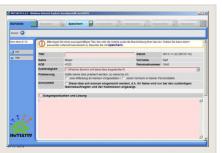


### **Problems**



#### INITIATIV

- 10 years old
- No flexibility
- Has to be replaced



#### **DATEV Idea Pool**

- No real process involved
- No access from outside of the company
- Time-consuming entry of ideas



No integration of the two application

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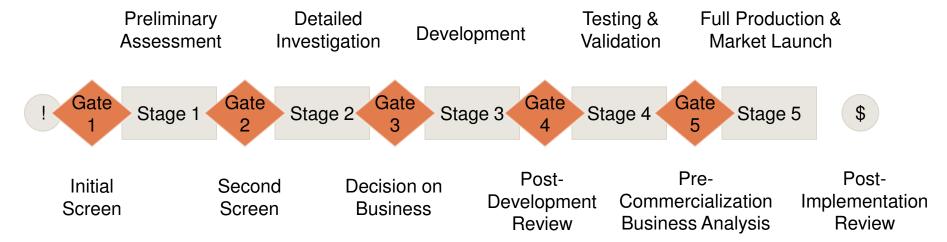


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# Stage-Gate Process





Source: Cooper 1990

### Stage-Gate-Process



#### **Problems of Stage-Gate Process**

- × Predictability problem
- Assuming repeatability
- x Too many stages and gates
- Inappropriate gate's criteria
  - **×** Empty Process
  - × Overfull Process

Source: Schoenberg 2014

#### **Prerequisites for Innovations**

- Freedom for creativity
- ✓ Uncontrolled external Impulses
- ✓ No schedule

"Who the hell wants to hear actors talk?"

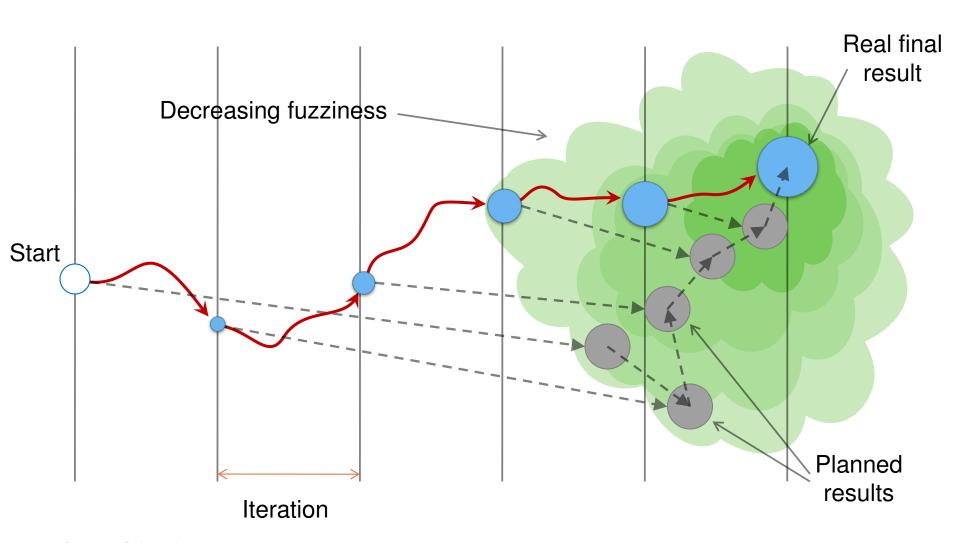
H. M. Warner, Warner Brothers, 1927

"I think there is a world market for maybe five computers."

Thomas Watson, Chairman von IBM, 1943

# **Innovation Process - Agility**

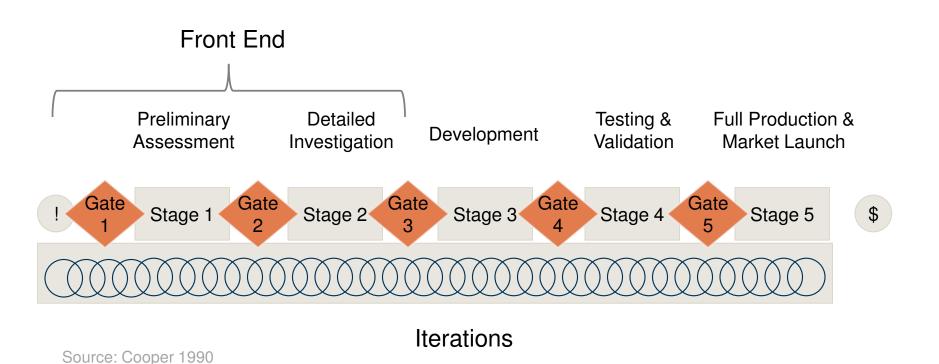




Source: Schoenberg 2014

# Agile Stage-Gate Process





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#### Research Questions



How can DIP and INITIATIV be conceptually combined?

How can an agile innovation process be implemented?

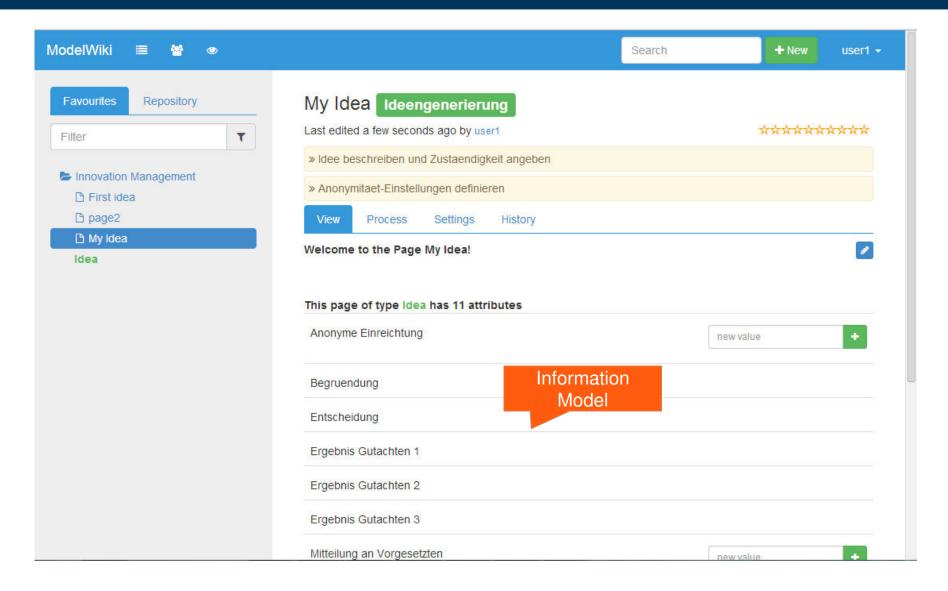
To which extent are the users able to adapt the innovation process?

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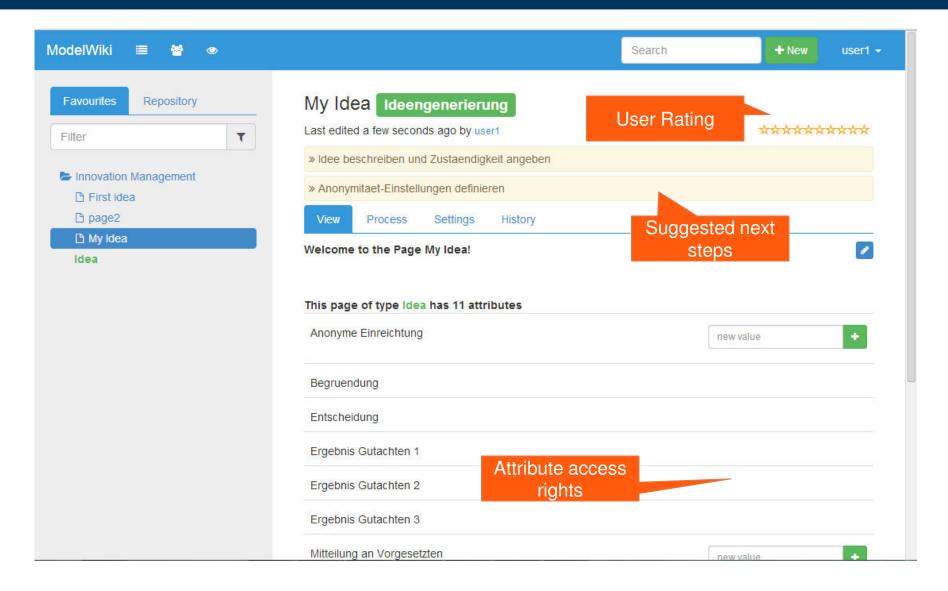


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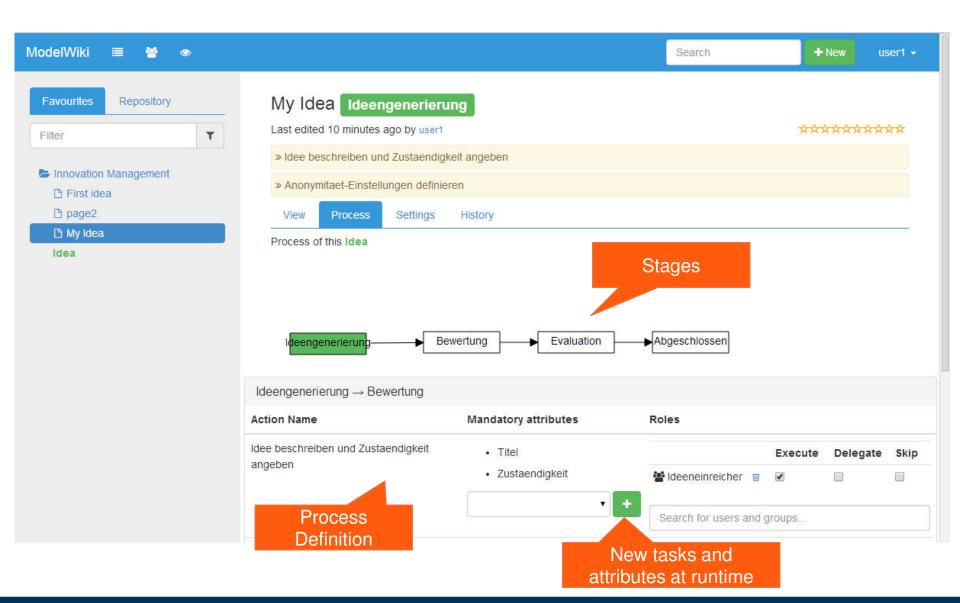




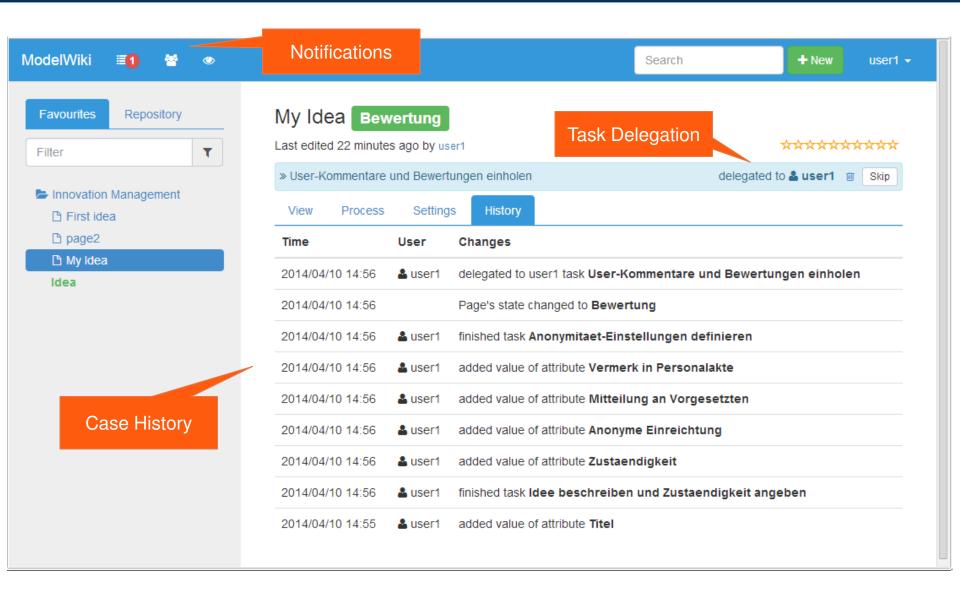












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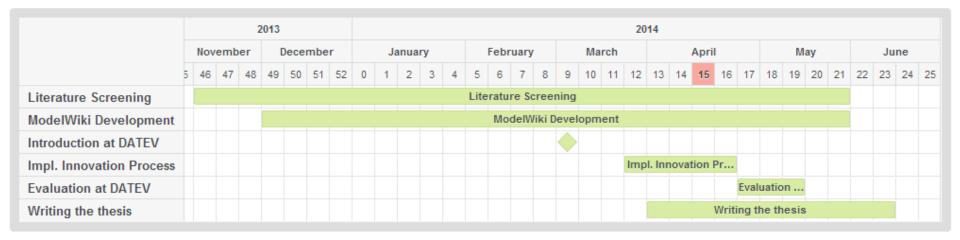


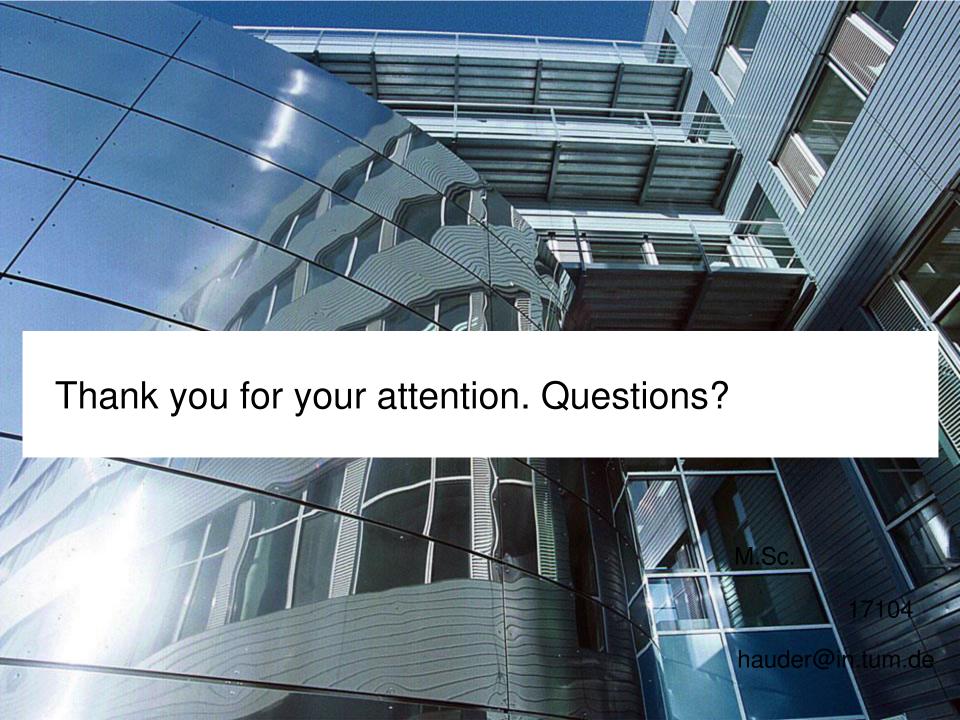
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# Remaining steps



- 1. Improvement of UX
- 2. Refactoring
- 3. Evaluation at DATEV
- 4. Finish the thesis





#### References



Cooper, R.G.: Stage-gate systems: A new tool for managing new products. Bus. Horiz. Mai–Juni (1990)

Schoeneberg, K.P.: Komplexitätsmanagement in Unternehmen: Herausforderungen im Umgang mit Dynamik, Unsicherheit und Komplexität meistern. Springer Gabler. Wiesbaden (2014)

Swenson, K.: Mastering the Unpredictable: How Adaptive Case Management Will Revolutionize the Way That Knowledge Workers Get Things Done. Meghan-Kiffer Press (2010)

# Backup



# Differences between workflow management and adaptive case handling



	Workflow Management	Adaptive Case Handling	Reference
Focus	Work	Whole case	(Van der Aalst et al. 2003)
Primary driver	Control flow	Case data	(Van der Aalst et al. 2003)
Separation of case data and process control	Yes	No	(Van der Aalst et al. 2003)
Separation of authorization and distribution	No	Yes	(Van der Aalst et al. 2003)
Types of roles associated with activities	Execute	Execute, skip, redo	(Van der Aalst et al. 2003)
Predictability	High	Low	(Motahari-Nezhad et al. 2013)
Data storage	Logistic information	Logistic information and context data	(Reijers et al. 2003)
Context tunneling	Yes	No	(Reijers et al. 2003)
Flexibility	Lower	Higher	(Reijers et al. 2003)
Suited Change Types	Evolutionary change	Evolutionary change and Exceptional change	(Guenther et al. 2008)
Implementation effort	High	Low	(Tran et al. 2013)
Activity notion	Atomic	Non-atomic	(Van der Aalst et al. 2005)
Design and execution task split	Two people	One person	(Swenson 2010)
Process execution planning	Before the execution	During the execution	(Swenson 2010)